



Xpress Biologics is looking for a (Junior) Business Developer

Xpress Biologics, part of Polyplus, is a Belgian dynamic and fast-growing contract development and manufacturing organization (CDMO) specialized in the production of Biologics for therapeutic, vaccine and diagnostic applications.

Xpress Biologics is a team of highly motivated and experienced scientists/employees whose mission is to actively collaborate for the development of tomorrow's new advanced therapeutic solutions.

We are looking for our sales department for a (junior) Business Developer (m/f).

Your mission

- Identification of new biopharma prospects and their specific needs.
- Organization of face-to-face meetings.
- Presentation of Xpress Biologics service offering and expertise.
- Representation of Xpress Biologics on conferences, congresses and trade-shows.
- Edition of quotations
- Regular travel expected.

Your profile

- Bioengineer, PhD or Master in Sciences (molecular biology, biochemistry, biotechnology).
- 2-5 years of experience in the biomanufacturing industry.
- Business development / account management experience in the biotech market is an asset.

Your skills

- Good contact with customers.
- Flexible, determined and solution-oriented.
- Capable of working autonomously and in a team.
- Good oral and written communication in French and English.

Our offer

- An attractive salary package.
- An attractive working environment.
- An opportunity of a career development in a young and fast growing company.

Application

Curriculum vitae and letter of motivation sent:

- By email, to Mr. Daukandt: m.daukandt@xpress-biologics.com